

### Fresh Grapefruit (WC):

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 1999.

#### Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

#### Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for June 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

#### Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: March 1999

Month\Year: 1\3								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	100%	12 Days						·				_

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: March 1999

Month\Year: 4\6

Month\Year: 4\6	Surcharges:												
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	68%	65%	14 Days	\$1.93									\$1,834
COSCO	27%	26%	18 Days	\$1.72				\$34					\$2,144
Cho Yang	5%	3%	16 Days	\$1.72									\$1,634
Maersk	0%	6%	15 Days	\$2,210 <sup>1</sup>	\$20 <sup>1</sup>								\$2,230

<sup>1</sup> Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapefruit (WC)

Monthly Market Share For: March 1999

Month\Year: 12\33

Month Tear: 12/33								Surcharg	ges:				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	100%	100%	14 Days	\$2,380			43%		<u> </u>				\$2,499

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: March 1999

Month\Year: 35\77

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Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container <b>R</b> ate
OOCL	69%	36%	11 Days	\$2,240 <sup>1</sup>			43%¹						\$3,203
NYK Line	17%	14%	11 Days	\$2,240 <sup>1</sup>			43%						\$3,203
Maersk	8%	15%	11 Days	\$2,210 <sup>1</sup>	\$20								\$2,230
Hapag-Lloyd	3%	16%	13 Days	\$1.80			43%	\$34					\$3,105
Yang Ming	3%	7%	12 Days	\$2,400 <sup>1</sup>									\$2,400
P&O Nedlloyd	0%	6%	14 Days	\$2,2401			43%						\$3,203
APL	0%	4%	10 Days	\$1.80			43%	\$34					\$3,070

<sup>1</sup> Rate is per container

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